

## Contract Overview

“Base hits over home runs.” Designed to market new crop bushels during the time of year when prices are historically strong. The producer contracts part (up to 25%) of his/her expected new crop production. During the designated period, Northern Country Coop will price a portion of the bushels every marketing day, at the closing futures price. At the end of the pricing period, the producer will have a Hedge to Arrive Contract which he/she will set the basis on prior to settlement.

## Contract Specifics

### Corn

- December 2021 Futures
- Pricing Period: March 29, 2021 - August 27, 2021
- 5000 bu increments
- Fee: \$0.04/bu

## Contract Specifics

### Soybeans

- November 2021 Futures
- Pricing Period: March 29, 2021 - August 27, 2021
- 2500 bu increments
- Fee: \$0.06/bu

Early Price-Out Available: Additional \$0.02/bu Fee  
Customized Pricing Periods Available

## Potential Advantages

- Diversifying your marketing plan
- No margin calls, double-ups or knock-outs
- No daily debating of marketing decisions
- Contract can be rolled forward to pick up market carry
- Fee is taken off the settlement

## Potential Disadvantages

- Not designed to hit the “highs”
- Price could be lower than market price at delivery
- Still need to set basis prior to settlement

**Sign Up Deadline: March 26, 2021**